

# Economic valuation of ecosystem services (ES) in agroforestry systems at the farm-scale

Leveraging the diversification potential of agroforestry

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# Context

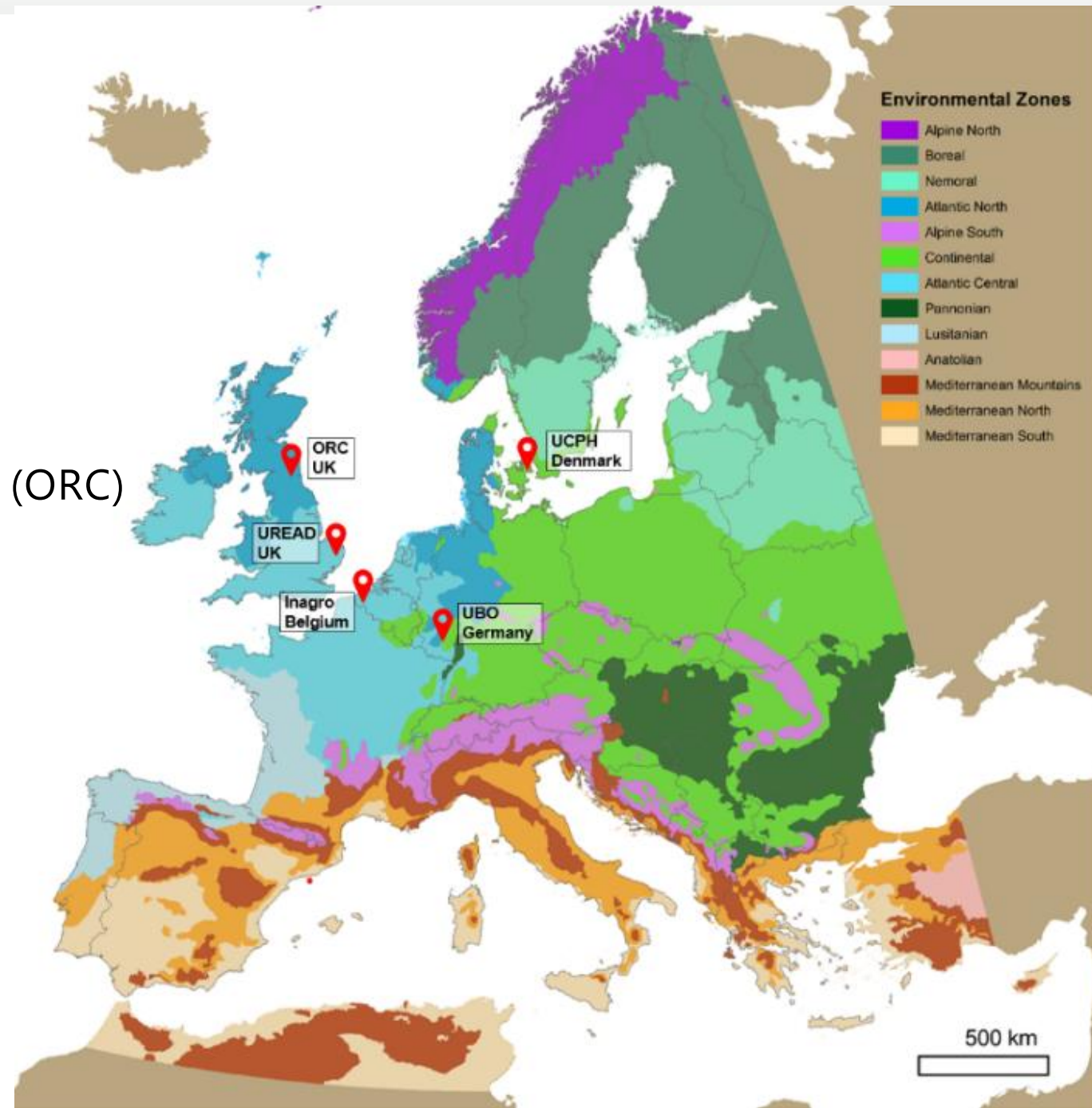
- Monocultures negative impacts
  - Off-farm (externalities): CO2 emissions, biodiversity decline, water pollution, etc.
  - **On-farm**: soil degradation -> lower productivity and increased management costs
- Agroforestry benefits in terms of
  - **Diversified provisioning ES**: crop yield, tree biomass, tree fruits/nuts, understorey crops, etc.
  - **Enhanced regulating ES**: water holding capacity, nutrient recycling, soil formation, erosion prevention, etc.
  - Cultural ES: aesthetics, recreation, tradition and heritage, etc.
- Barriers to agroforestry adoption
  - Increased complexity -> Uncertainty and risks
    - Tree-crop interactions affecting yield
    - Higher management costs (future study)
    - Context-dependence
- Research gap: diversification potential of agroforestry not always recognised
  - Only main products acknowledged in traditional economic valuations of ecosystems
  - Regulating ES are not accounted for

# Objectives

- Assess the extent to which AF contributes to total provisioning ES once its diversifying capacity and alternative revenue streams are accounted for.
  - Whether their overall economic value can compensate for any potential foregone revenues relative to maximised crop yields in MC fields.
- Quantify the monetary value of regulating ES derived by land managers from AF in comparison to conventional MC.
- Ultimately, analyse how integrating regulating ES with provisioning ES alters the total economic value realised by the farmer, thereby offering a comprehensive economic comparison of AF and MC at farm scale.

## Data

- REFOREST network of 5 agroforestry farms
  - Belgium: Inagro
  - Denmark: CFE (UCPH)
  - UK-South: Wakelyns (UREAD)
  - UK-North: Gibside Community Farm (ORC)
  - Germany: Hos Lebensberg (UBO)
    - Fruit and Nuts fields
- Objective: to study a representative range of (Central-Northern) European agricultural contexts



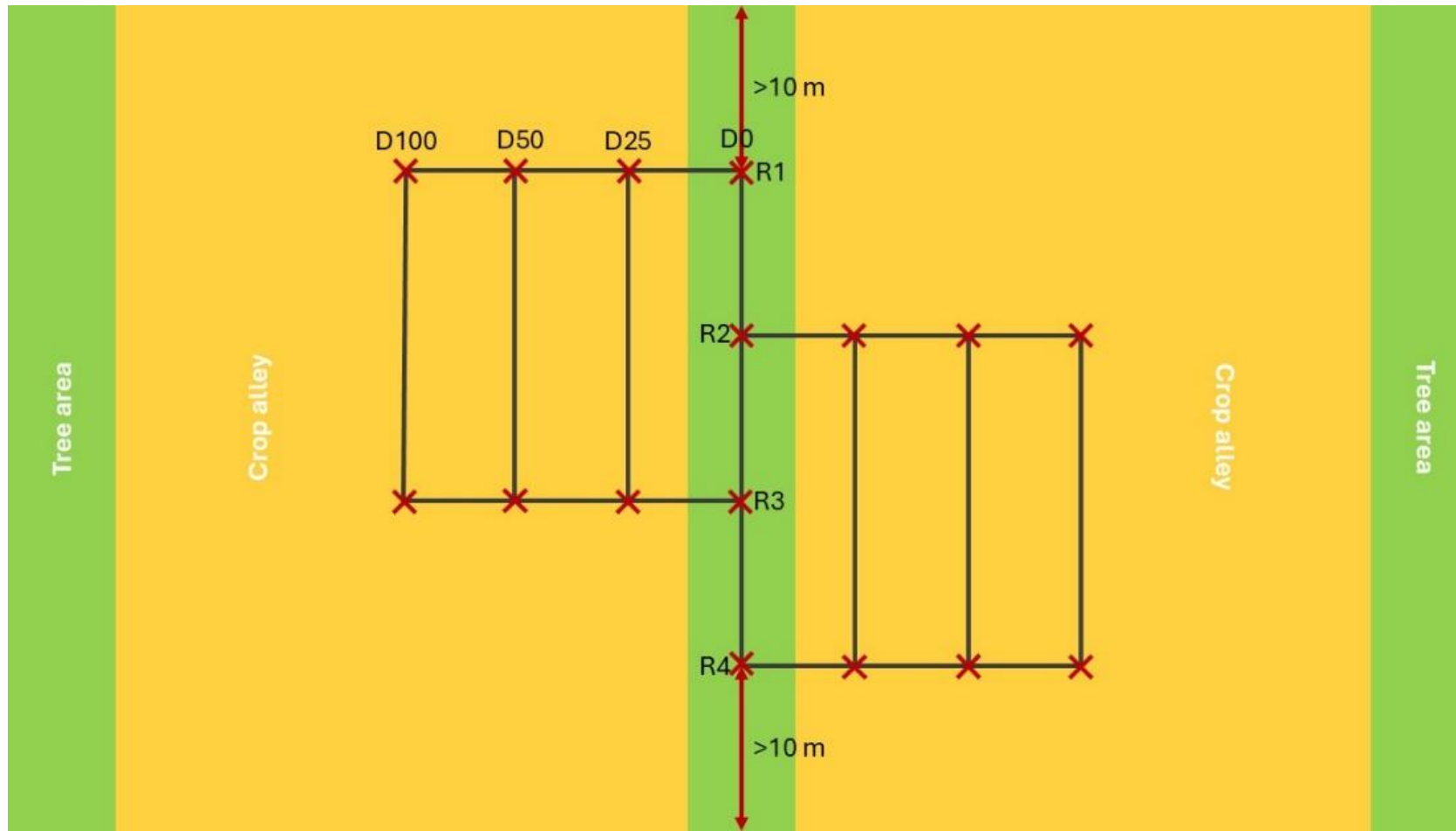
# Data

Table 1. Design and management characteristics of the assessed agroforestry systems.

Site	Inagro	CFE	Hos Lebenberg (Fruit/Nut)	Gibside	Wakelyns
Location	Flanders, Belgium	Taastrup, Denmark	Obermoschel, Germany	Newcastle upon Tyne, UK	Suffolk, UK
Establishment (year)	<b>2023</b>	1995	<b>Nut: 2020/2021</b> <b>Fruit: 2022/2023</b>	2017	1992 (tree planting 2001/2002)
Soil type	Sandy loam	Sandy loam	Sandy loam (nuts) / Silt loam (fruits)	Loam	Sandy clay loam
Input management	Inorganic	No input	Organic	Organic	Organic
Crop alley width (m)	24	<b>200</b>	Nut: 15 Fruit: 15	21	13
Tree density in tree belt (trees/ ha of tree area)	306	<b>18670</b>	Nut: 2700 Fruit: 8400	4267	<b>127</b>
Crop rotation	Winter wheat, maize, winter field beans, vegetables, clover- ryegrass ley	Winter wheat, spring barley, spring oat, clover-ryegrass ley	Nut: wheat, spelt, rye, vegetables, clover- ryegrass ley Fruit: clover-grass	Potatoes, brassicas, alliums, clover- ryegrass ley	Vegetables, cereals, pulses, clover- ryegrass-ley
Tree component	Walnut	<b>Short rotation coppice</b> (4-year cycle): alder, willow spp., hazel	Nut: tree mix Fruit: tree mix	Willow, hazel, fruit trees	Walnut, plums

## Methodology: sampling

- Study focused on one-year data: 2024
- Pairwise comparisons between AF (+16 samplings) and adjacent MC fields (+3 samplings)



# Methodology: quantification and valuation of ecosystem services (ES)

- Focus on the monetary benefits of provisioning and regulating ES received by the land manager only
  - Public costs and benefits excluded from the analysis (pollution, socio-cultural, etc.).
- Focusing on the potential revenues generated by the land
  - No establishment or management costs included in the study
- Provisioning ES: market valuation
  - Use of market prices for each ES:
    - Tree areas: tree biomass and fruit/nuts, understorey crop
    - Crop alleys: arable crop (grass ley for fodder, cereal grain for human consumption)
- Regulating ES: non-marketable -> cost-based valuation using “substitutive inputs”
  - Avoided loss and replacement cost: price or expense to replace the degraded ES

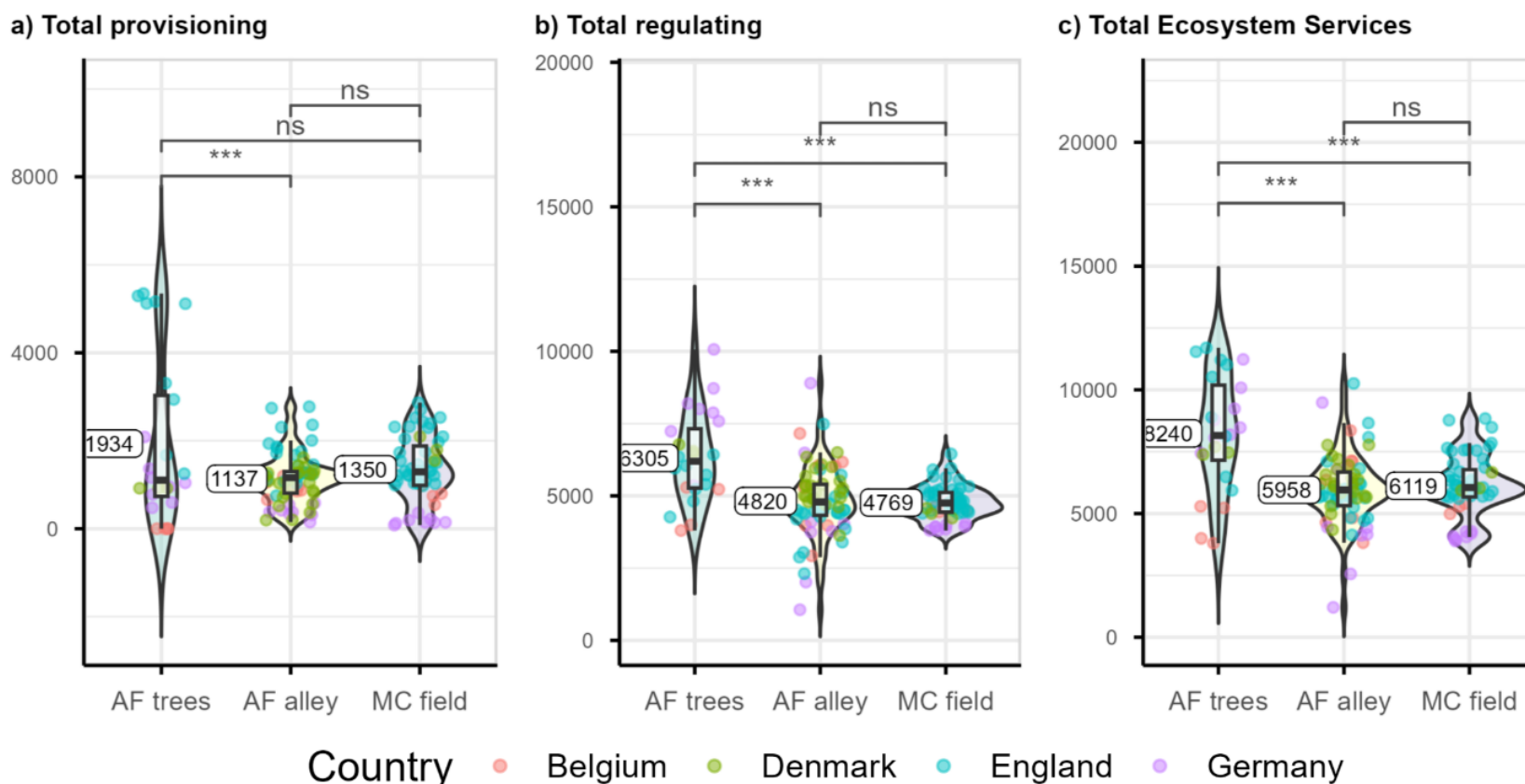
# Methodology: quantification and valuation of ES)

Table 2. Ecosystem services included in the study and valuation methods.

Ecosystem service	Biophysical indicator	Valuation method
<b>Provisioning ES</b>		
Food and fodder	Grain and grass yield Fruits/Nuts yield	Market price: grain for human consumption, hay grass for fodder (inorganic/organic) Fruits/nuts.
Wood biomass	Wood yield	Market price: Woodchips
<b>Regulating ES</b>		
Soil erosion	Soil loss by water	Replacement cost: topsoil
Water holding capacity	Effective precipitation	Avoided cost: water for irrigation
Nutrient mineralisation	Potentially mineralizable nitrogen	Avoided cost: inorganic N fertilisers
Soil formation	Net earthworm cast production	Avoided cost: compost
Carbon sequestration	Carbon in SOM stocks  Carbon in above- and belowground tree biomass	Market price: voluntary carbon credits

# Results: aggregated provisioning and regulating ES

- Regulating ES **3+ times** more valuable than provisioning ES.
- Consistent with the site-specific results above, **AF tree areas outperformed AF alley and MC field**, especially regarding regulating ES.
  - 34.66% higher total revenues from agroforestry tree areas compared with MC fields.**
  - AF crop alleys not significantly different to MC plots -> the additional benefits of the tree belts represent a net monetary gain for AF systems.
- The added complexity of integrating trees, both from a valorisation and ecological perspective, is reflected in wider variability.



# Key learnings and considerations for effective AF systems

- **Know your system in advance.** High variability indicates context-specific results: combination of soil and climate, AF design, age, etc.
- **Maximise diversity,** leverage especially the potential of the tree area to increase alternative revenue streams and for better sustainability and economic resilience.
  - Agroforestry practices have been shown to improve crop yields under adverse conditions, including climate stress and financial risk scenarios and reducing revenue uncertainty
  - Additional value may be generated from wood produced through periodic pruning (not considered in our study)
  - Timber harvested at the end of the tree life cycle which, although not contributing substantially to annual income, may constitute a valuable long-term capital return when accrued.
- **Include high-value products that can be effectively monetised:** Wakelyns and organic price premium for plums.
  - Agroecological systems better embedded in high-nature environments strengthen their connection with local communities and supports a range of socio-cultural values. Such systems can successfully leverage niche markets that recognise and reward the added value of their products.
- **Challenges of AF:** the **SRC at the CFE in Denmark** focuses on maximising productivity with the use of large-scale machinery.
  - This constrains the cultivation of understorey crops within the tree areas, limiting alternative commercial uses and generating a substantial opportunity cost.
  - Trade-offs associated with broader cost-related factors of highly diverse AF systems remain essential: higher labour inputs lower compatibility with mechanisation that restrict economies of scale.
- **Internalise Regulation ES,** crucial for comprehensive economic assessments.
  - Economic benefits appear capable of compensating for yield gaps, and probably of management costs.
  - Poised to assume an even greater role in the future, given their central contribution to ecosystem resilience. As fossil-fuel resources become scarcer and the effects of climate change intensify, the cost of maintaining monoculture systems is likely to rise, a trend further amplified by the widespread degradation of agricultural ecosystems.

- Thank you! Questions?